

## Chain Contractor Agreement

Organization \_\_\_\_\_ Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postal Code \_\_\_\_\_ Country \_\_\_\_\_  
 Telephone \_\_\_\_\_

### AGREEMENT

**BY MEANS OF THIS AGREEMENT, EACH SUBMITTED HOTEL WILL MEET AND ABIDE BY THE TERMS AND CONDITIONS AS PROVIDED TO ABC GLOBAL SERVICES.**

### RATES AND GDS Terms and Conditions

ABC Premier rates must be commissionable and Rate Parity is required. All rates and currencies in the GDS must be consistent with the listed rates and currency information.

**Rates must be loaded by 15 December 2017.**

The ABC Premier rate will be loaded into and reservations accepted through the GDS systems in addition to the central reservations office, the hotel reservation department, and through established Internet booking engines.

The hotel agrees to advise ABC Global Services of special promotional and seasonal rates throughout the contract period and provide accessibility through the GDS.

### BLOCK SPACE PROGRAM Terms and Conditions

The ABC Block Space Program is strongly encouraged for hotels to participate in to gain greater exposure and goodwill within ABC agencies **and at no cost to your hotel**. It is the perfect way to introduce and convert a traveler to your hotel when they would have otherwise stayed elsewhere. *Participating hotels receive highlighted listings in our directories (as available) and are featured in our program brochure.* The block only applies when there is a sold-out situation, defined as when a room in each negotiated room category is no longer available through the various GDS, the Central Reservation Office or property Reservation Department. Access to Block Space rooms applies to each room type as sold out. Suites are exempt except in all-suite hotels.

Hotels are in complete control over the terms for which the blocks are offered. The daily allotment of blocked rooms is determined at the hotel's discretion (recommended between 2 to 6 rooms), but must be consistent over the contract period. A 24-hour release period is preferred. However, hotels have the option to select a 48 or 72-hour release as well. Hotels have the flexibility to designate the rate that will be applied for block space usage. This rate can be full Rack, Corporate, BAR or ABC Premier. Finally, hotels can identify up to 24 individual blackout dates in advance (no later than 01 December 2017) where the Block Space will not be allowed under any circumstances.

The ABC Block Space Program is closely managed by the ABC Premier Desk. ABC subscribing agencies contact the Premier Desk, who will contact the designated property to make the reservation. ABC Premier Desk agents **WILL ALWAYS IDENTIFY THEMSELVES USING THE EXCLUSIVE ABC RATE CODE**. If no code is given, refer the caller to the ABC Premier Desk. Reservations not made through the ABC Premier Desk will not be considered as part of the Block Space inventory. All cancellations revert back into the ABC block space inventory.

### PARTICIPATION FEES & OPTIONS

*Please refer to participation fee information on reverse*

### BILLING METHOD – SELECT ONE (Required)

Indicate which billing method is requested. If none is selected, one central invoice will be sent and will be the responsibility of your organization. Check one:

- Provide one master/single invoice to our organization detailing each hotel included and all associated fees.
- Provide individual invoices for each hotel and send to our organization for our distribution.
- ABC to distribute invoices directly to hotels.

### PREMIER HOTEL PROGRAM – TERMS AND CONDITIONS AND AUTHORIZED SIGNATURE (Required)

**By means of this agreement, each listed hotel must meet and abide by the terms and commitments as provided to ABC Global Services.**

The organization represents that it is fully authorized to extend to ABC Global Services (and all subscribing agencies) the rates, block space room inventory, Premier Perks and enhanced listing items (hereafter features) supplied by the hotel on the data file and the attached Data Summary Report as part of this Agreement. In consideration of acceptance of said features into ABC Global Services Premier Hotel Programs and possible publication in any printed and/or electronic ABC Global Services or private label directory, including the ABC Global Services and affiliated Internet pages, hotel will indemnify and save harmless ABC Global Services against all loss, liability damage and expense of any nature arising out of the copying, printing, and/or publishing of its information and resulting from any claims or suits for libel, violation of rights of privacy, publicity, unfair competition, intentional or negligent affliction or emotional distress, and/or copyright and/or trademark infringement. Hotel agrees to extend and guarantee room rates and terms hereof to ABC Global Services for the period 01 January - 31 December 2018. Hotel agrees not to hold ABC Global Services liable for errors in: hotel name, map locations, telephone and/or facsimile numbers, rates or other pertinent information and recognizes that ABC Global Services reserves the right to limit the number of rate periods published at the publisher's discretion.

Rates are not inventory controlled and last room availability applies (suites exempt). If the hotel lowers its parity (Premier) and/or corporate rates, the ABC Global Services rate will be lowered accordingly and the hotel agrees to reflect all changes in the GDS. Rate parity is required. Reservations for rates can be made for business or leisure travel but do not apply to groups. In the event that the hotel is oversold and the client(s) are "walked" the hotel understands that this is a violation of this Agreement and may result in their removal from any or all of ABC Global Services hotel programs.

**Marketing Options & Reporting: It is the responsibility of any hotel selecting a package inclusive of marketing options to reserve their space by the required deadline. Marketing requests received after the deadline will be on a space-available basis only. For fulfillment of reporting, please submit your request to pbraun@abcglobalservices.com by no later than January 15, 2018 year. There will be no crediting of fees for unfulfilled marketing options or reporting.**

The hotel agrees that in the event of change in ownership, affiliation or management, this Agreement and the features ascribed to hereof may not be altered during the life of this Agreement. Obligations hereunder shall be binding upon successors and assigns of the hotel. The hotel agrees that ABC Global Services may cancel hotel's participation in any ABC Global Services program, if it determines in its sole discretion, and without notice, that terms and conditions of this Agreement are not honored and that ABC Global Services has the right to publicize this information.

**The organization and/or listed hotel(s) agrees to pay participation fees to ABC Global Services as set forth at the time the Agreement is submitted or within 30 days upon receipt of invoice.**

Authorized Signature / Date \_\_\_\_\_ Title \_\_\_\_\_  
 Name \_\_\_\_\_ Email \_\_\_\_\_

*Effective July 2017*